

Job ID: SM8710

Job Title: Sales Manager

Organization Name: [Wholesale Decorators Market](#)

No of Openings: 5

Hours per Week: 40

Location: Boca Raton, Florida

Supervisor: VP of Sales

Job Description:

Wholesale Decorators Market is one of the world's leading providers of high quality, brand name and designer luxury furniture and home decor.

Wholesale Decorators Market is growing rapidly and looking for team members to help in its expansion.

Wholesale Decorators Market is seeking experienced Sales Specialists /Account Executives to prospect new customers for its services as well as manage and drive new business through existing customers.

Wholesale Decorators Market's Sales Manager position is geared primarily for the business customers.

Representatives must be self-reliant, detail-oriented, long term players who are able to maintain a professional and ethical manner in establishing relationships with prospective customers, preserving relationships with current customers and preparing and presenting sales proposals as necessary.

Qualifications:

- * Self-motivation and possess an enthusiastic attitude;
- * Driven to meet and exceed sales and revenue targets;
- * High level of integrity;
- * Professional demeanor;
- * Ability to shoulder sales responsibilities;
- * Strong work ethic and deep desire to sell and succeed.

The following qualifications are essential to be eligible for this position:

- * Excellent verbal and written communications as well as active listening skills for selling via telephone and email to targeted leads;
- * Strong organizational skills for planning and managing time effectively;
- * Ability to meet qualified lead totals, sales goals and related objectives on a monthly basis;
- * Demonstrated success and experience in a prior sales related position, preferably in the field of technology products or services;
- * Strong computer skills;

* Close to earning Bachelor's degree, Bachelor's degree or higher.

Representatives should be genuinely interpersonal with sensitivity, honor, integrity, perseverance, diligence, tenacity, persuasiveness, adaptability, resilience, initiative and empathy. Ideal candidates will consistently work on personal maturity, self-improvement and learning and love to learn.

To learn more about Wholesale Decorators Market, please visit the company website at:
<http://wholesaledecoratorsmarket.com> or contact us at hr@wholesaledecoratorsmarket.com

Application Instructions: Interested applicants should email a cover letter indicating availability date along with a resume to sales@wholesaledecoratorsmarket.com.

Please send attachments in PDF or Microsoft Word formats only. Applications without a cover letter attached or a message in the email body will not be considered.

Please note: NO AGENCIES.

Wholesale Decorators Market Inc. does not discriminate against any qualified persons based on race, color, religion, national origin, age, sex, disability or veteran status in all its employment practices